## **Business Studies Curriculum and Assessment Map**

| Term     | Date                                      | Week                 | Year 7  | Year 8  | Year 9  | Year 10 (new spec)   | Year 11 (old spec)   |
|----------|---|----------------------|---|---|---|--|--|
| nn A     | 05-Se<br>12-Se<br>19-Se                   | p 2                  | Students do not study Business Studies in year 7. | Students do not study Business Studies in year 8. | What is business? Globilisation and trade     | R067 (TA2): Market research; data;<br>market segmentation<br>R068 (TA1): Market research; sampling<br>methods; Using research tools; Review<br>market research | NEA 1 Unit 65 Design a business proposal completed   |
| Autumn A | 26-Se<br>03-Oc<br>10-Oc<br>17-Oc          | ct 1                 |   |   | Location                                      |  |  |
|          | 24-00                                     |                      | October Half-Term                                 | October Half-Term                                 | October Half-Term                             | October Half-Term  | October Half-Term  |
| Autumn B | 31-Oc<br>07-No<br>14-No<br>21-No<br>28-No | 0V 1<br>0V 2<br>0V 1 |   |   | What makes a successful entrepreneur?         | R068 (TA2): Identify customer profile<br>R068 (TA3): Create a design mix; Review<br>and finalise design  | Mock Exams  NEA 2 R066 Market and Pitch a Business  Proposal   |
| Aut      | 05-De<br>12-De<br>19-De<br>26-De          | ec 1<br>ec 2<br>ec 1 | Christmas Break                                   | Christmas Break                                   | Entrepreneur Assessment Christmas Break       | Christmas Break  | Revision assessments for R064 resit exam  Jan 23  Christmas Break  Resit N004 Enterprise and Warketing |
|          | 02-Ja                                     |                      | CHIISUIIdS BIEdK                                  | Cillistillas bleak                                |   | Cillistillds bledk   | Canasata NEA 1 Design a Business   |
| ⋖        | 09-Ja                                     | n 2                  |   |   | What is business finance?                     | R067 (TA3): Cost, revenue, profit and<br>loss; break-even; cash<br>R068 (TA4): Financial viability   | NEA 2 R066 Market and Pitch a Business<br>Proposal   |
| Spring A | 16-Ja<br>23-Ja                            | _                    |   |   | Financial costs                               |  |  |
| S        | 30-Ja<br>06-Fe                            | _                    |   |   | Cashflow - unit assessment                    |  | February Half-term   |
|          | 13-Fe                                     | eb                   | February Half-term                                | February Half-term                                | February Half-term                            | February Half-term   |  |
| В        | 20-Fe<br>27-Fe                            |                      |   |   | Breakeven - assessment                        | R068(TA5): risks and challenges<br>R068: NEA 1 continue write up   | NEA 2 R066 Market and Pitch a Business   |
| Spring   | 06-Ma<br>13-Ma<br>20-Ma<br>27-Ma          | ar 2<br>ar 1         |   |   | Marketing Market research, segmentation,      | Easter Break   | Proposal   |
|          | 03-Ap                                     | or                   | Easter Break                                      | Easter Break                                      | Easter Break                                  | Year 10 Exams  | Easter Break   |
| ner A    | 10-Ap<br>17-Ap<br>24-Ap<br>01-Ma          | or 1                 |   |   | Marketing mix, 4Ps, Marketing Cookie          | R067 (TA4): Marketing mix; advertising medium; promotion  R069 (TA1): Branding; opportunities and threats  | All NEA R065 re-submission and R066 submit for moderation 15 May                                       |
| Summer A | 08-Ma<br>15-Ma                            |                      |   |   | Project assessment                            | May Half-term  | External Exams   |
|          | 22-Ma                                     | -                    |   |   |   | R067 (TA4): PR; selling; product lifecycle; pricing strategies   | May Half-term  |
|          | 29-Ma<br>05-Ju<br>12-Ju                   | in 0                 | May Half-term                                     | May Half-term                                     | May Half-term  Marketing OTG Cookie Project   | R069 (TA2): Promotional plan and   | External Exams   |
| Summer B | 19-Ju<br>26-Ju<br>03-Ju                   | in 2<br>in 1<br>ul 2 |   |   | assessment  Business ethics, Personal finance | materials  |  |